

Public-Private Partnerships in Hospitals & the Healthcare Sector

Mesirow Financial acted as the exclusive underwriter of Health Services Facility Lease Revenue Bonds for The University of Illinois Hospital and Clinics in a Public-Private Partnership. The Series 2020 Project consists of financing for the design and construction of a 200,000 sf outpatient surgery and specialty clinic facility. Delivery of the facilities by the private sector provides more immediate liquidity compared to traditional public financing.



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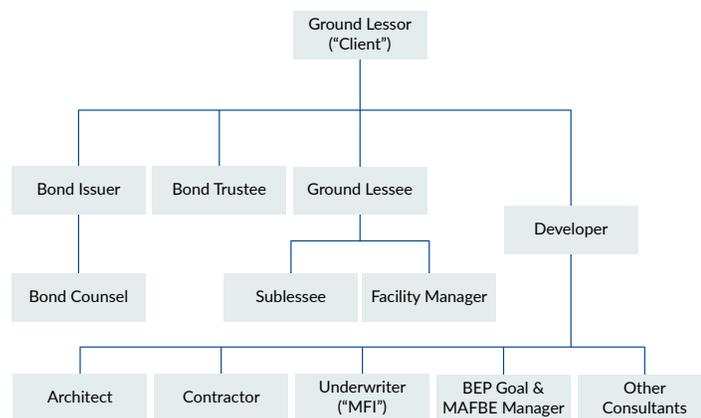
The UIC Surgery Center LLC

The University operates independent of the Hospital and therefore, pledges a portion of its revenue for principal patient care services to secure the repayment of the Hospital's debt.

Project Delivery Mechanism

A pinnacle part of the unique "P3" structure is the mitigation of risk for taxpayers. Through a delivery process like the one seen in Chart 1, the credit risk is essentially placed onto, and spread out amongst the Private Sector party/parties. This is beneficial for multiple reasons- most importantly, a public entity can fund capital projects without being burdened with the entirety of the financial responsibility. A Public-Private Partnership allows public institutions like UIC to create Private-Sector-quality facilities, whether it's a simple renovation or a brand new surgery center, a P3 structure expands the horizons of any municipality.

Chart 1: **DELIVERY PROCESS**

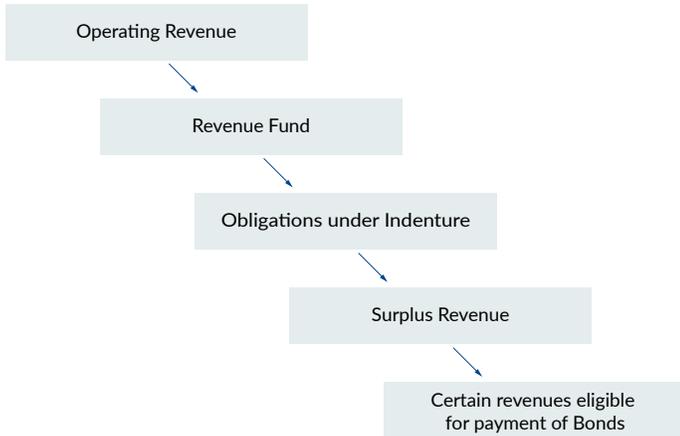


Source: UIH Series 2020 Ratings Presentation.

Executive Financing

- Issuance Size: \$145,050,000*
- Structure: Fully Amortizing, Long Term, Tax Exempt, Fixed Rate
- Latest Maturity: October 1, 2055 (end of lease term)
- Source of Payments: Lease Payments

Chart 2: FLOW OF FUNDS



How Does the Model Work?

The private partners are primarily responsible for:

- Underwriter: Mesirow Financial (Lead)
- Construction Management: Pepper Construction
- Development: Ankura

Chart 3: SECURITY STRUCTURE



Considerations for the Healthcare Industry

- Healthcare systems face growing demands for increased capacity and service
- Health facilities will need to become more integrated at addressing needs across the spectrum of medical issues
- Public-Private partnerships are evolving to meet these changes
- Previously, public finance was focused on replacing hospital infrastructure
- Delegating designing, building, financing, maintaining, and operating public health assets to private parties allows authorities to access the capital to finance major projects, while placing the delivery risk on the private sector

About Mesirow Financial

Mesirow Financial is an independent, employee-owned firm founded in 1937. As specialists in investment, risk management and advisory services, we are committed to helping our institutional, corporate and individual clients achieve their objectives. Our professionals are inspired by an entrepreneurial desire to develop tailored solutions designed to deliver measurable results. To learn more, please visit mesirowfinancial.com.

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*Final par amount is subject to change.

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