

Entrepreneurship as a retirement lifestyle

Retirement used to mean the end of an era, and was solidified by a person's complete exit from the workplace. However, today's Baby Boomers, and those who will follow them, will not be living their grandparents' retirement lifestyles. Given increases in longevity, today's 60ish retiree is closer to middle age than old age. Retirement is becoming a transition to greater lifestyle choices versus a complete severance from a career. Such choices include tailoring work so that it can be done on their terms instead of being restricted to traditional models such as a 40-hour work week.

Entrepreneurship has become an attractive alternative for older employees who are seeking more than a life of leisure when they reach retirement age. Such individuals may benefit by transitioning to a structure where they can embrace work and have more control over their careers, such as the ability to select assignments, structure work hours, and negotiate compensation. Entrepreneurship allows retirees to shed unenjoyable aspects of full time work while maintaining the professional identity it took years to build.

Although the success rate for new businesses has historically been low and somewhat intimidating, the story is much different for older workers. According to researchers at Duke University, individuals over age 50 are twice as likely to be successful in technology start-up ventures than those under age 25.¹ Older entrepreneurs are also becoming more successful over time. Individuals ages 55 to 64 accounted for 15% of flourishing entrepreneurs in 1996 and increased to 24% by 2016.²

Retirees are often more successful as entrepreneurs because they have more financial strength, personal stability and self-awareness than their younger cohorts. The confidence and wisdom gained from prior work and personal experiences can provide benefits. If you are thinking about entrepreneurship as part of your retirement transition, here are a few things to consider:

How much should you invest in starting a business?

Although entrepreneurship may provide newfound freedom, it should not threaten the financial security you have worked long and hard to build. Before committing to a business, consult your financial advisor and discuss what types of businesses are appropriate for you. Converting a small hobby to a source of cash flow may be much different than investing in a fast food franchise. You should also discuss if borrowing and using savings are appropriate based on your financial position.

What personal risk may come from your business?

If you have had a full career as an employee, you may not have had to think about business liability and threats to your personal estate. By converting hobbies or other interests to a business you may engage in activity which requires protection beyond your homeowners and personal umbrella policies. You should discuss your business plans with your attorney, insurance agent and other trusted advisors, and explore if the formation of an LLC, LLP, corporation, as well as business insurance are advised to protect the assets you have accumulated personally.

Will you have fun?

Although you are starting a business, you are doing it as part of your retirement lifestyle. Activities in retirement should continue the things you enjoy about work such as social engagement, achieving goals and having financial security. Make sure the venture you choose doesn't feel like work, but instead is enjoyable and contributes positively to your well-being.

As an entrepreneur, retirement can become your next adventure! It is important to make sure you understand how you can have fun doing something new while at the same time planning ahead for potential expenses or risks associated with your new venture by discussing your plans with your professional advisors.

Published February 2023.

¹ Johnson, W. (2013, June 27) Entrepreneurs Get Better with Age. Harvard Business Review, pp. <https://hbr.org/2013/06/entrepreneurs-get-better-with>

² https://www.kauffman.org/wp-content/uploads/2019/09/2017_Kauffman_Index_Startup_Activity_National_Report_Final.pdf

Mesirow does not provide legal or tax advice. Past performance is not indicative of future results. The views expressed above are as of the date given, may change as market or other conditions change, and may differ from views expressed by other Mesirow associates. This is not a solicitation to buy or sell the securities mentioned. Do not use this information as the sole basis for investment decisions, it is not intended as advice designed to meet the particular needs of an individual investor. Information herein has been obtained from sources which Mesirow believes to be reliable, we do not guarantee its accuracy and such information may be incomplete and/or condensed. All opinions and estimates included herein are subject to change without notice. This communication may contain privileged and/or confidential information. It is intended solely for the use of the addressee. If you are not the intended recipient, you are strictly prohibited from disclosing, copying, distributing or using any of the information. If you receive this communication in error, please contact the sender immediately and destroy the material in its entirety, whether electronic or hard copy. This material is for informational purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security.

Mesirow refers to Mesirow Financial Holdings, Inc. and its divisions, subsidiaries and affiliates. The Mesirow name and logo are registered service marks of Mesirow Financial Holdings, Inc. ©2024, Mesirow Financial Holdings, Inc. All rights reserved. Any opinions expressed are subject to change without notice. Past performance is not indicative of future results. Advisory Fees are described in Mesirow Financial Investment Management, Inc.'s Form ADV Part 2A. Advisory services offered through Mesirow Financial Investment Management, Inc. an SEC registered investment advisor. Securities offered by Mesirow Financial, Inc. member FINRA and SIPC.